





Project Descriptions

BATHROOM ADDITION-MIDRANGE

Add 6x8-foot bathroom over crawlspace with poured concrete walls. Use cultured-stone vanity top with molded sink; standard chrome faucets; 30x60-inch white fiberglass tub/shower with ceramic tile surround; single-lever temperature and pressure-balanced faucet; white low-profile toilet; general and spot lighting; electrical wiring to code; mirrored medicine cabinet; linen storage closet or cabinet; painted trim; ceramic tile floor; finish with painted walls, trim, and ceiling.

BATHROOM ADDITION-UPSCALE

Add new 100-square-foot master bath to existing master bedroom over crawlspace. Include 42x42-inch neo-angle shower with ceramic tile walls, accent strip, recessed shower caddy, body-spray fixtures, and frameless glass enclosure. Put in freestanding soaker tub with highend faucets; stone countertop with two sinks; two mirrored medicine cabinets with lighting; a compartmentalized commode area with one-piece toilet; and a humidistat-controlled exhaust fan. Use larger matching ceramic tiles on the floor, laid on diagonal with ceramic tile base molding. Add general and spot lighting and waterproof shower fixture. Cabinetry has custom drawer base, wall cabinets. Extend HVAC. Electric in-floor heating.

BATH REMODEL-MIDRANGE

Update existing 5x7-foot bathroom.
Replace all fixtures to include 30x60-inch porcelain-on-steel tub with 4x4-inch ceramic tile surround; new single-lever temperature and pressure-balanced shower control; standard white toilet; solid-surface vanity counter with integral sink; recessed medicine cabinet with light; ceramic tile floor; vinyl wallpaper.

BATH REMODEL-UPSCALE

Expand existing 35-square-foot bathroom to 100 sf within existing house footprint. Relocate all fixtures. Include 42x42inch neo-angle shower with ceramic tile walls with accent strip, recessed shower caddy, body-spray fixtures, and frameless glass enclosure. Include freestanding soaker tub with high-end faucets; stone countertop with two sinks; two mirrored medicine cabinets with lighting; a compartmentalized commode area with one-piece toilet; and a humidistat-controlled exhaust fan. Use all color fixtures. Use larger matching ceramic tiles on the floor, laid on diagonal with ceramic tile base molding. Add general and spot lighting including waterproof shower fixture. Cabinetry has custom drawer base, wall cabinets. Extend HVAC. Electric in-floor heating.

UNIVERSAL DESIGN BATH REMODEL

Update existing 5x7-foot space to be wheelchair-accessible (zero-threshold, 36-inch-wide door) and install flat-panel electrical switches at sitting level (36 to 42 inches above floor). Replace toilet with comfort height fixture featuring elongated bowl and bidet-type seat. Remove existing bathtub and install curbless, tiled, walk-in shower with adjustable showerhead, foldout seat, thermostatic mixing valve, and bi-directional glass door. Replace flooring with electric radiant heat beneath new luxury vinyl tile flooring. Install adaptive living vanity with easy-grasp handles and adjustable mirror. Install LED lights, infrared ceiling light, night light, and ultra-quiet vent fan with humidity-sensing controls. Install ceramic tiles on walls with two contrasting color stripes. Install nine towel bars that can support 250 pounds and reconfigure storage to be accessible from a seated position.

MINOR KITCHEN REMODEL-MIDRANGE

In functional but dated 200-square-foot kitchen with 30 linear feet of cabinetry and countertops, leave cabinet boxes in place but replace fronts with new shaker-style wood panels and drawer fronts, including new hardware. Replace cooktop/oven range and slide-in refrigerator with new energy-efficient models. Replace laminate countertops; install midpriced sink and faucet. Add new resilient flooring. Finish with painted walls, trim, and ceiling.

MAJOR KITCHEN REMODEL-MIDRANGE

Update outmoded 200-square-foot kitchen with functional layout of 30 linear feet of semi-custom wood cabinets, including 3x5-foot island; laminate countertops; and standard double-tub stainless-steel sink with standard single-lever faucet. Include energy-efficient range, vented range hood, built-in microwave, dishwasher, garbage disposal, and custom lighting. Add new resilient flooring. Finish with painted walls, trim, and ceiling.

MAJOR KITCHEN REMODEL-UPSCALE

Update outmoded 200-square-foot kitchen with 30 linear feet of top-of-the-line custom white cabinets with built-in sliding shelves and other interior accessories. Include stone countertops with imported ceramic- or glass-tile backsplash; built-in refrigerator, commercial-grade cooktop and vent hood, wall oven, and built-in microwave unit. Install high-end undermount sink with designer faucets and water filtration system. Add new general and task lighting, including low-voltage undercabinet lights. Install tile or similar flooring that looks like wood.

MASTER SUITE ADDITION—MIDRANGE

Add 24x16-foot master bedroom suite over crawlspace. Include walk-in closet/dressing area, freestanding soaker tub, separate





3x4-foot ceramic tile shower, and doublebowl vanity with solid-surface countertop. Carpet the bedroom floor; put tile in bath. Paint walls, ceiling, and trim. Install general and spot lighting, exhaust fan.

MASTER SUITE ADDITION—UPSCALE

Add 32x20-foot master bedroom suite over crawlspace. Add spacious sleeping area with lounging/sitting area adjacent to large master bath. Include custom bookcases and built-in storage with millwork details; highend gas fireplace with stone hearth and custom mantel; and walk-in closet/dressing area with natural light, mirrors, and linen storage. Add French doors. Bathroom includes walk-in shower with dual-shower system, stone walls and floor, and custom frameless glass enclosure. Add freestanding soaker tub. Include two sinks in separate custom vanities with stone countertops and large mirrors. Create partitioned area for luxury one-piece toilet. Outside the bath, add 5-foot-long hospitality center with bar sink, undercounter refrigerator, custom cabinetry, stone countertop, and microwave. Include soundproofing, in-floor heating, custom wall finishes and hardware, general and spot lighting, and high-end lighting controls.

DECK ADDITION—COMPOSITE

Add 16x20-foot deck using pressure-treated joists supported by 4x4-inch posts anchored to concrete piers. Install composite deck material in a simple linear pattern. Include built-in bench and planter of the same decking material. Include stairs, assuming three steps to grade. Provide a complete railing using a matching system made of the same composite as the decking material.

DECK ADDITION—WOOD

Add 16x20-foot deck using pressure-treated joists supported by 4x4-inch posts anchored to concrete piers. Install pressure-treated deck boards in a simple linear pattern. Include built-in bench and planter of the

same decking material. Include stairs, assuming three steps to grade. Provide a complete railing system using pressuretreated wood posts, railings, and balusters.

ENTRY DOOR REPLACEMENT-STEEL

Remove existing 3-0/6-8 entry door and jambs and replace with new 20-gauge steel unit, including a clear, dual-pane half-glass panel, jambs, and aluminum threshold with composite stop. Door is factory finished with same color both sides. Exterior brickmold and 2.5-inch interior colonial or ranch casings in poplar or equal prefinished to match door color. Replace existing lockset.

GRAND ENTRANCE-FIBERGLASS

Remove existing 3-0/6-8 entry door and cut and reframe opening for a 12-36-12 entrance door with dual sidelights. Move doublegang electrical box with two switches. Fiberglass door blank matches upscale entry, including color, threshold, lockset, and decorative half-glass; sidelights match door. PVC-wrapped exterior trim in color to match existing trim; wider interior colonial or ranch casings (3.5-inch to cover new jack studs) in hardwood stained to match door. All work to be completed in one day.

GARAGE DOOR REPLACEMENT

Remove and dispose of existing 16x7-foot garage door and tracks. Install new four-section garage door on new heavy-duty galvanized steel tracks; reuse existing motorized opener. New door has a lifetime warranty, and is made with high-tensile-strength steel with two coats of factory-applied paint, is foam insulated to minimum R-12, and includes thermal seals between pinch-resistant panels. Windows in top panel are ½-inch insulated glass. Hardware includes galvanized steel hinges and ball-bearing urethane rollers.

MANUFACTURED STONE VENEER

Remove 300-square-foot continuous band of

existing vinyl siding from bottom third of street-facing façade. Replace with adhered manufactured stone veneer, including 36 linear feet (LF) of sills, 40 LF of corners, and one address block. Installation includes two separate layers of water-resistive barrier laid over bare sheathing, corrosion-resistant lath and fasteners, and nominal ½-inch-thick mortar scratch coat and setting bed. Outline entry archway; use an 8x10-inch keystone and a soldier course of flats on either side.

SIDING REPLACEMENT—FIBER CEMENT

Replace 1,250 square feet of existing siding with new fiber-cement siding, factory primed and factory painted, and installed to manufacturer's specifications. Include factory trim at all openings and corners.

SIDING REPLACEMENT—VINYL

Replace 1,250 square feet of existing siding with new vinyl siding installed to manufacturer's specifications. Include factory trim at all openings and corners.

WINDOW REPLACEMENT-VINYL

Replace 10 existing 3x5-foot doublehung windows with insulated, low-E, simulated-divided-light vinyl windows with a custom-color exterior finish. Trim exterior to match existing; do not disturb existing interior trim.

WINDOW REPLACEMENT—WOOD

Replace 10 existing 3x5-foot doublehung windows with insulated, low-E, simulated-divided-light wood windows. Interior finish of stained hardwood; exterior finish of custom-color aluminum cladding. Trim exterior to match existing; do not disturb existing interior trim.

ROOFING REPLACEMENT— ASPHALT SHINGLES

Remove and dispose of existing roofing to bare wood sheathing. Install 30 squares of min. 235-lb. fiberglass asphalt





shingles (min. 25-year warranty) with new 30-lb. felt (or equivalent synthetic) underlayment, galvanized drip edge, and mill-finish aluminum flashing.

Assume a rectangular hip roof; custom flashing at two average-size skylights; and custom cap treatment at vented ridge.

ROOFING REPLACEMENT-METAL

Remove and dispose of existing roofing to bare wood sheathing. Install ice-barrier membrane at roof perimeter, and premiumgrade synthetic underlayment over roof. Install 3,000 square feet of prefinished, standing-seam metal roofing with matching pre-formed accessories, including drip edge, gable trim, and vented ridge flashing. Assume a rectangular hip roof; custom flashing at two average-size skylights; custom cap treatment at vented ridge.

HVAC CONVERSION-ELECTRIFICATION

Convert from fossil-fuel-burning furnace to electric heat pump for heating and cooling 2,000-square-foot home. Remove and dispose of existing furnace. Remove and recycle and dispose of existing metal ductwork from basement, crawlspace, or attic. (Project assumes that no asbestos exists on furnace or existing ductwork.) Remove grilles and patch drywall; touch up paint on ceiling and wall areas to cover over 10 existing supply ducts and two return ducts (existing ducts abandoned inside walls and ceilings). Install new double-pole, 40-amp breaker in service panel. Run new, 230/208V, 1-phase, 60 Hz wire (UF 6/2 with ground) from service panel to disconnect box within line of sight of new heat pump outdoor coil. Install new 60-foot UF-B 6/2 running underground from outdoor unit to disconnect box. Install new 48,000-Btu inverter-type heat pump. Install five line sets (average 70 feet each) and five indoor wall units (two 9,000-Btu units in bedroom, one 6,000-Btu unit in smaller bedroom, and two 12,000-Btu units in main living areas).

Reuse and Licensing of Data

COPYRIGHTED MATERIAL

The Remodeling Cost vs. Value Report contains copyrighted material that is being made available in free downloadable PDF documents as a public service. Any reuse without express permission is prohibited, including but not limited to the following:

- 1. RESALE. The Cost vs. Value Report, whether in whole or part, may not be reproduced and sold in any format, including print, digital, electronic file, fax, or other medium.
- 2. PUBLICATION OF DATA. The Cost vs. Value Report, whether in whole or part, may not be distributed or published in any format, including print, digital, electronic file, fax, or other medium without obtaining express permission.
- 3. APPLICATIONS/SOFTWARE. The Cost vs. Value Report, whether in whole or part, may not be incorporated for use in any kind of computer- or Webbased application, calculator, database, or other automated, electronic, or digital device, instrument, or software except as licensed by Zonda Media (see Licensing, below).

EXCERPTING COST VS. VALUE REPORT DATA

Excerpts of Cost vs. Value Report data may not take the form of a chart or table that simulates the manner in which the data is displayed at www. costvsvalue.com.

Excerpts of Cost vs. Value Report data may, however, be made as part of a narrative, provided that the sum total of all excerpts from any publisher in all formats does not exceed data from more than five projects.

ACKNOWLEDGING COST VS. VALUE AS DATA SOURCE

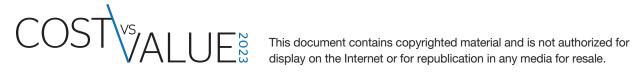
When excerpting Cost vs. Value Report data, refer to the "2023 Cost vs. Value Report" and include the URL www.costvsvalue.com. All excerpts must be accompanied by one or more instances of the following acknowledgements of copyright:

"©2023 Zonda Media, a Delaware corporation. Complete data from the 2023 Cost vs. Value Report can be downloaded free at www.costvsvalue.com."

LICENSING OF 2023 COST VS. VALUE REPORT DATA

For permission to license data from the 2023 Cost vs. Value Report for use in any kind of computer, or Web-based application, calculator, database, or other automated, electronic, or digital device, instrument, or software, include the following in an email request to **costvsvaluepermissions@zondahome.com**

- a description of the application, calculator, or device for which use of the data is being requested. Include the length of time for which the license is sought.
- a detailed description of the material to be licensed (e.g., specific projects, cities, etc.).



Minneapolis, MN

| MINNEAPOLIS | | | | WEST NORTH CENTRAL | | | | 2022 NATIONAL AVERAGES | | | |
|-------------|--|---|--|--|---|---|---|---|---|---|--|
| Job Cost | Resale Value | Cost Recouped | | Job Cost | Resale Value | Cost Recouped | | Job Cost | Resale Value | Cost Recouped | |
| \$ 60,592 | \$ 16,461 | 27.2% | | \$ 58,189 | \$ 16,063 | 27.6% | | \$ 57,090 | \$ 17,237 | 30.2% | |
| 109,772 | 28,117 | 25.6% | | 106,521 | 24,491 | 23.0% | | 104,733 | 27,830 | 26.6% | |
| 26,181 | 16,491 | 63.0% | | 25,102 | 14,727 | 58.7% | | 24,606 | 16,413 | 66.7% | |
| 80,013 | 26,720 | 33.4% | | 78,074 | 24,424 | 31.3% | | 76,827 | 28,203 | 36.7% | |
| 41,828 | 18,100 | 43.3% | | 40,458 | 16,627 | 41.1% | | 39,710 | 18,270 | 46.0% | |
| 27,009 | 22,784 | 84.4% | | 27,192 | 22,711 | 83.5% | | 26,790 | 22,963 | 85.7% | |
| 77,739 | 31,157 | 40.1% | | 78,328 | 31,559 | 40.3% | | 77,939 | 32,574 | 41.8% | |
| 152,918 | 47,554 | 31.1% | | 155,014 | 46,588 | 30.1% | | 154,483 | 48,913 | 31.7% | |
| 163,887 | 49,099 | 30.0% | | 160,275 | 42,240 | 26.4% | | 157,855 | 47,343 | 30.0% | |
| 338,195 | 76,982 | 22.8% | | 330,246 | 65,989 | 20.0% | | 325,504 | 73,875 | 22.7% | |
| 25,598 | 11,056 | 43.2% | | 24,760 | 9,407 | 38.0% | | 23,430 | 9,325 | 39.8% | |
| 16,519 | 9,781 | 59.2% | | 16,986 | 8,157 | 48.0% | | 17,051 | 8,553 | 50.2% | |
| 3,674 | 1,818 | 49.5% | | 3,945 | 1,451 | 36.8% | | 2,214 | 2,235 | 100.9% | |
| 10,909 | 5,238 | 97.5% | | 10,782 | 4,261 | 39.5% | | 10,823 | 5,457 | 50.4% | |
| 4,552 | 3,770 | 82.8% | | 4,571 | 3,562 | 77.9% | | 4,302 | 4,418 | 102.7% | |
| 21,609 | 16,917 | 78.3% | | 20,305 | 14,283 | 70.3% | | 20,091 | 13,766 | 68.5% | |
| 24,353 | 18,610 | 76.4% | | 24,495 | 15,208 | 62.1% | | 24,376 | 14,912 | 61.2% | |
| 21,451 | 17,129 | 79.9% | | 19,277 | 14,418 | 74.8% | | 19,361 | 17,129 | 88.5% | |
| 17,813 | 15,950 | 89.5% | | 16,580 | 14,940 | 90.1% | | 16,348 | 15,485 | 94.7% | |
| 11,463 | 10,582 | 92.3% | | 11,057 | 9,926 | 89.8% | | 10,925 | 11,177 | 102.3% | |
| 31,880 | 15,586 | 55.7% | | 28,922 | 14,599 | 50.5% | | 29,136 | 17,807 | 61.1% | |
| 52,822 | 23,719 | 44.9% | | 47,689 | 20,147 | 42.2% | | 47,414 | 23,163 | 48.9% | |
| 18,328 | 17,615 | 96.1% | | 17,755 | 16,629 | 93.7% | | 17,747 | 18,366 | 103.5% | |
| | Job Cost \$ 60,592 109,772 26,181 80,013 41,828 27,009 77,739 152,918 163,887 338,195 25,598 16,519 3,674 10,909 4,552 21,609 24,353 21,451 17,813 11,463 31,880 52,822 | Job Cost Resale Value \$ 60,592 \$ 16,461 109,772 28,117 26,181 16,491 80,013 26,720 41,828 18,100 27,009 22,784 77,739 31,157 152,918 47,554 163,887 49,099 338,195 76,982 25,598 11,056 16,519 9,781 3,674 1,818 10,909 5,238 4,552 3,770 21,609 16,917 24,353 18,610 21,451 17,129 17,813 15,950 11,463 10,582 31,880 15,586 52,822 23,719 | Job Cost Resale Value Cost Recouped \$ 60,592 \$ 16,461 27.2% 109,772 28,117 25.6% 26,181 16,491 63.0% 80,013 26,720 33.4% 41,828 18,100 43.3% 27,009 22,784 84.4% 77,739 31,157 40.1% 152,918 47,554 31.1% 163,887 49,099 30.0% 338,195 76,982 22.8% 25,598 11,056 43.2% 16,519 9,781 59.2% 3,674 1,818 49.5% 10,909 5,238 97.5% 4,552 3,770 82.8% 21,609 16,917 78.3% 24,353 18,610 76.4% 21,451 17,129 79.9% 17,813 15,950 89.5% 11,463 10,582 92.3% 31,880 15,586 55.7% 52,822 2 | Job Cost Resale Value Cost Recouped \$ 60,592 \$ 16,461 27.2% 109,772 28,117 25.6% 26,181 16,491 63.0% 80,013 26,720 33.4% 41,828 18,100 43.3% 27,009 22,784 84.4% 77,739 31,157 40.1% 152,918 47,554 31.1% 163,887 49,099 30.0% 338,195 76,982 22.8% 25,598 11,056 43.2% 16,519 9,781 59.2% 3,674 1,818 49.5% 10,909 5,238 97.5% 4,552 3,770 82.8% 21,609 16,917 78.3% 24,353 18,610 76.4% 21,451 17,129 79.9% 17,813 15,950 89.5% 11,463 10,582 92.3% 31,880 15,586 55.7% 52,822 2 | Job Cost Resale Value Cost Recouped Job Cost \$ 60,592 \$ 16,461 27.2% \$ 58,189 109,772 28,117 25.6% 106,521 26,181 16,491 63.0% 25,102 80,013 26,720 33.4% 78,074 41,828 18,100 43.3% 40,458 27,009 22,784 84.4% 27,192 77,739 31,157 40.1% 78,328 152,918 47,554 31.1% 155,014 163,887 49,099 30.0% 160,275 338,195 76,982 22.8% 330,246 25,598 11,056 43.2% 24,760 16,519 9,781 59.2% 16,986 3,674 1,818 49.5% 3,945 10,909 5,238 97.5% 10,782 4,552 3,770 82.8% 4,571 21,609 16,917 78.3% 20,305 24,353 18,610 76.4% | Job Cost Resale Value Cost Recouped Job Cost Resale Value \$ 60,592 \$ 16,461 27.2% \$ 58,189 \$ 16,063 109,772 28,117 25.6% 106,521 24,491 26,181 16,491 63.0% 25,102 14,727 80,013 26,720 33.4% 78,074 24,424 41,828 18,100 43.3% 40,458 16,627 27,009 22,784 84.4% 27,192 22,711 77,739 31,157 40.1% 78,328 31,559 152,918 47,554 31.1% 155,014 46,588 163,887 49,099 30.0% 160,275 42,240 338,195 76,982 22.8% 330,246 65,989 25,598 11,056 43.2% 24,760 9,407 16,519 9,781 59.2% 16,986 8,157 3,674 1,818 49.5% 3,945 1,451 10,909 5,238 97.5% | Job Cost Resale Value Cost Recouped Job Cost Resale Value Cost Recouped \$ 60,592 \$ 16,461 27.2% \$ 58,189 \$ 16,063 27.6% 109,772 28,117 25.6% 106,521 24,491 23.0% 26,181 16,491 63.0% 25,102 14,727 58.7% 80,013 26,720 33.4% 78,074 24,424 31.3% 41,828 18,100 43.3% 40,458 16,627 41.1% 27,009 22,784 84.4% 27,192 22,711 83.5% 77,739 31,157 40.1% 78,328 31,559 40.3% 152,918 47,554 31.1% 155,014 46,588 30.1% 163,887 49,099 30.0% 160,275 42,240 26.4% 338,195 76,982 22.8% 330,246 65,989 20.0% 25,598 11,056 43.2% 24,760 9,407 38.0% 16,519 9,781 < | Job Cost Resale Value Cost Recouped Job Cost Resale Value Cost Recouped \$ 60,592 \$ 16,461 27.2% \$ 58,189 \$ 16,063 27.6% 109,772 28,117 25.6% 106,521 24,491 23.0% 26,181 16,491 63.0% 25,102 14,727 58.7% 80,013 26,720 33.4% 78,074 24,424 31.3% 41,828 18,100 43.3% 40,458 16,627 41.1% 27,009 22,784 84.4% 27,192 22,711 83.5% 77,739 31,157 40.1% 78,328 31,559 40.3% 152,918 47,554 31.1% 155,014 46,588 30.1% 163,887 49,099 30.0% 160,275 42,240 26.4% 338,195 76,982 22.8% 330,246 65,989 20.0% 25,598 11,056 43.2% 24,760 9,407 38.0% 16,519 9,781 < | Job Cost Resale Value Cost Recouped Job Cost Resale Value Cost Recouped Job Cost \$ 60,592 \$ 16,461 27.2% \$ 58,189 \$ 16,063 27.6% \$ 57,090 109,772 28,117 25.6% 106,521 24,491 23.0% 104,733 26,181 16,491 63.0% 25,102 14,727 58.7% 24,606 80,013 26,720 33.4% 78,074 24,424 31.3% 76,827 41,828 18,100 43.3% 40,458 16,627 41.1% 39,710 27,009 22,784 84.4% 27,192 22,711 83.5% 26,790 77,739 31,157 40.1% 78,328 31,559 40.3% 77,939 152,918 47,554 31.1% 155,014 46,588 30.1% 154,483 163,887 49,099 30.0% 160,275 42,240 26.4% 157,855 338,195 76,982 22.8% 330,246 65,989 <td< td=""><td>Job Cost Resale Value Cost Value Job Cost Resale Value Cost Value Cost Value Job Cost Resale Value \$ 60,592 \$ 16,461 27.2% \$ 58,189 \$ 16,063 27.6% \$ 57,090 \$ 17,237 109,772 28,117 25.6% 106,521 24,491 23.0% 104,733 27,830 26,181 16,491 63.0% 25,102 14,727 58.7% 24,606 16,413 80,013 26,720 33.4% 78,074 24,424 31.3% 76,827 28,203 41,828 18,100 43.3% 40,458 16,627 41.1% 39,710 18,270 27,009 22,784 84.4% 27,192 22,711 83.5% 26,790 22,963 77,739 31,157 40.1% 78,328 31,559 40.3% 77,939 32,574 152,918 47,554 31.1% 155,014 46,588 30.1% 154,483 48,913 163,887 49,099 30.0%</td></td<> | Job Cost Resale Value Cost Value Job Cost Resale Value Cost Value Cost Value Job Cost Resale Value \$ 60,592 \$ 16,461 27.2% \$ 58,189 \$ 16,063 27.6% \$ 57,090 \$ 17,237 109,772 28,117 25.6% 106,521 24,491 23.0% 104,733 27,830 26,181 16,491 63.0% 25,102 14,727 58.7% 24,606 16,413 80,013 26,720 33.4% 78,074 24,424 31.3% 76,827 28,203 41,828 18,100 43.3% 40,458 16,627 41.1% 39,710 18,270 27,009 22,784 84.4% 27,192 22,711 83.5% 26,790 22,963 77,739 31,157 40.1% 78,328 31,559 40.3% 77,939 32,574 152,918 47,554 31.1% 155,014 46,588 30.1% 154,483 48,913 163,887 49,099 30.0% | |

